

Level 3 Diploma in Personal Training

Learner Achievement Portfolio

INNOVATE

Innovate Awarding Level 3 Diploma in Personal Training

Assessment plan and record of achievement

Centre Name: Learner Name:

				Record of achievement		
Mandatory units: Stage of assessment	Evidence	Assessment method	Planned assessment date	Pass/refer	Assessor's signature/initials and date	IV initials (if sampled)
Applied Anatomy and Physiology	Theory paper	Externally set multiple-choice question paper				
Lifestyle Management and Motivation for Personal Training	Case Study, Worksheet	Written				
Consultation, Assessment and Programme Design for Personal Training	Case Study, Worksheet	Written				
Planning and Delivering Personal Training Programmes	Case Study, Continuous/Summative Assessment	Written, Observation				
Nutrition for Physical Activity	Theory paper, Worksheet	Written				
Business Acumen for Personal Training	Worksheet	Written				

Assessment planning and record of achievement declaration

Declaration		Name	Signature	Date
Learners agreement:	I agree to be assessed according to the assessment plan and am happy that any additional support I require has been discussed and a separate plan put in place for this. I declare that all of the evidence (listed in the assessment plan) that will be produced for this portfolio will be my own unaided work.		MRJ	
Assessors agreement	I have discussed the planned assessments with the learner and any additional support required has been planned and recorded separately.			

Records of achievement declaration

Declaration		Name	Signature	Date
Assessor 1's agreement:	I declare that all learner evidence (listed in the assessment plan) has			
	been assessed and meets the learning outcomes, assessment criteria			
	and evidence requirements for the qualification.			
Assessor 2's agreement:	I declare that all learner evidence (listed in the assessment plan) has			
(if applicable)	been assessed and meets the learning outcomes, assessment criteria			
	and evidence requirements for the qualification.			
Assessor 3's agreement:	I declare that all learner evidence (listed in the assessment plan) has			
(if applicable)	been assessed and meets the learning outcomes, assessment criteria			
	and evidence requirements for the qualification.			
Internal verifier's	I declare that all learner evidence (initialled in the assessment plan)			
agreement:	has been internally verified and meets the learning outcomes,			
	assessment criteria and evidence requirements for the qualification.			

Lifestyle Management and Motivation for Personal Training (D/617/1187)

1. Explain factors that affect health and wellbeing.

Smoking	
Alcohol	
Accion	
Nutrition	
Physical activity levels and preferences	
Mainht managamant	
Weight management	
Rest and relaxation	
Stress	
Work pattern/job	
Relevant personal circumstances	
Posture	

2. How can you educate clients on leading a healthy lifestyle?
Describe how psychological factors can influence change?
Self-efficacy Self-efficacy
Intrinsic and extrinsic motivation
Social support and peer pressure
Individual clients needs and differences
Barriers to change
Positive reinforcement
4. How can psychological questionnaires influence behaviour change?

5.	Describe each stage of the transtheoretical model of behaviour change, include the client's attitude at each stage along with possible interventions.
Stage 1	
0: 0	
Stage 2	
Stage 3	
Stage 4	
Stage 5	
Stage 6	
6.	Describe motivational interviewing and the techniques you can use to stimulate collaborative
	conversation.

7. Describe how technological advancements can be used to support the client to increase:
Physical activity levels
Motivation
Focus
8. How can you create a positive environment to empower your clients to achieve their goals?
9. How would you monitor your clients goals and make effective adaptions based on results?
The state of the s

sessions	rategies to maintain client contact can you use to ensure your client is motivated between ?
11. What ar	re some possible barriers to exercise and how can you overcome these?
	e 3 health conditions and the professional boundaries relating to a Personal Trainer. (boxes dition, features, signs, symptoms, professional boundary)
Condition 1	
Features	
Signs and	
Signs and symptoms	
Professional	
boundary	

Condition 2	
Features	
Signs and symptoms	
Professional boundary	
Condition 3	
Features	
Signs and symptoms	
Professional boundary	
40.01	
13. Give s	ome possible sources where you could seek our evidence based health and wellbeing advice.

Pass/Refer

Assessor feedback	

Consultation, Assessment and Programme Design For Personal Training (K/617/1189)

 Explain who are CIMSPA and what are the benefits of becoming a member of CIMSPA.
Describe the industry codes of professional and ethical conduct relating to the role of a personal trainer.
3. Explain the process you would follow to conduct a professional one to one consultation with clients
4. Explain how to use 3 different health and fitness assessments, and explain why you would choose these methods. (boxes for assessment type, assessment method, suitable for)
Assessment type 1
Assessment method
Suitable for
Why would you choose this method?

Assessment type 2	
Assessment method	
Suitable for	
Why would you choos	e this method?
Assessment type 2	
Assessment method	
Suitable for	
Why would you choos	e this method?
5. Describe the	principles of postural assessment

6. How can you use regular assessments to monitor client progression?
7. There are various principles and variables that need to be understood and applied, when designing an exercise
programme. Provide a short description of how the principles of training will be applied to your clients.
Adaptation
Specificity
Description overland
Progressive overload
Reversibility
Adaptability
Individuality

Recovery time	
8. Explain the va	ariables within the FITT principles, and how you can adapt/modify or progress each of them ove
time with clie	
	Explanation
	Explanation
_	
	How can you adapt/modify or progress
	Evalenation
	Explanation
	How can you adapt/modify or progress
	Explanation
Γ	How can you adapt/modify or progress
	Explanation
Γ	How can you adapt/modify or progress

9. Using the key principles from question 7 and 8, how would you design:
Short term programmes
Medium term programmes
Long term programmes
10. Explain how to tailor exercise programmes for a:
Sadantary client
Sedentary client
Sedentary client
Sedentary client
Sedentary client
Sports specific client
Sports specific client
Sports specific client

11. What is the current minimum physical activity international guidelines (ACSM) for apparently healthy adults (18-64 years).
12. Explain 3 tools/methods for monitoring exercise intensity and when you would use them.
13. Describe the typical signs and symptoms of overtraining

outdoors/a		se methods are su	itable for trailin	ig chents in		illilents (e.g.
15. Identify ef	fective repetition	n and resistance ra	nges to develop	strength, e	ndurance and h	ypotrophy.
			Training go			
Intensity	Strength	Ну	pertrophy		Endurance	
Load as % of 1RM						
Reps						
Recovery						
Sets per exercise						
16. Identify th	e heart rate train	ning zone models f	or developing a	erobic and a	anaerobic capac	ity
Developing aerobi	ic					
Developing anaero	obic					
17. Explain the	e purpose and pr	inciples of progres	ssive programmi	ing and perio	odisation.	

18. How could you adapt a training programme to be done in environments outside of the gym (outdoors and home based), what resources and modes are suitable for these environments?
19. When it comes to designing small group training sessions, how can you adapt design and deliver sessions?
20. How can you balance the needs of the group?
20. How can you balance the needs of the group.
21. How will you ensure the safety of clients at all times?

terval training		
rtlek training		
ontinuous training		
intinuous training		
per-sets		
-sets		
i-sets ant sets		

Pre/post exhaust	
Dividualida	
Pyramids	
Drop-sets	
Negatives/essentiis tysining	
Negatives/eccentric training	
Circuit resistance training	

25. Describe flexibility training techniques and methods.	
Static stretching	
Dynamic stretching	
Dynamic stretching Output Dynamic stretching	
Dynamic stretching	
Dynamic stretching	

Planning and Delivering Personal Training Programmes (D/617/1190)

1.	Explain communication techniques that can be used when instructing clients including verbal and non-verbal.
2.	Explain how to observe and monitor clients during sessions.
2.	Explain flow to observe and monitor electes during sessions.
3.	Describe teaching strategies that can be used to correct and enhance client performance.
4.	Describe methods of maintaining clients' motivation

5.	Explain why it is necessary to modify, adapt, regress or progress exercise programmes
6.	Explain why it is important to monitor individual performance during small group training
Pass/Refe	er en
	feedback
Assessor	

Nutrition for physical activity (M/617/1193)

Explain the functions of macronutrients, micronutrients and hydration. Micronutrients Describe the main nutrient groups and their food sources. 2. Proteins

Carbohydrates	
/itamins	
Minerals	
Vater	
3. Explain the impact of nutrition on health.	

4.	Describe the principles and key features of current government healthy eating guidelines
5.	Distinguish between credible and non - credible sources of nutritional information and guidance to
3.	advise clients
6.	Explain how current government healthy eating advice can be used to support clients with:
Weight m	anagement
Hypertro	phy
Sports pe	rformance

7	7.	How can you educate clients to make good food choices?
8	3.	What tools can you use to collect a clients nutritional information and how you can use this to analyse information, to ensure the client's needs and nutritional goals are identified?
g	9.	Explain how to estimate resting metabolic rate and energy requirements.
1	LO.	How would you feedback results of the nutritional assessment to your client?

11.	Explain 3 circumstances in which a client should be referred to another professional before commencing an exercise programme.
Pass/Ref	er
Assesso	r feedback

Business acumen for personal training (T/617/1194)

1. Describe 3 marketing research strategies and techniques that could help to support a personal training business

Advantages Disadvantages Type of market research and method
Disadvantages
Disadvantages
Disadvantages
Type of market research and method
Advantages
Disadvantages
Type of market research and method
Advantages
Disadvantages

2.	Explain the purpose and importance of developing a:
Marketin	ng plan
Business	plan
3.	Where can you find information and support regarding UK tax?
4.	Create your own personal training business plan.
Mission	statement
Aims and	d objectives
USP's	

Marketing strategy	
Who are you prospective customers?	
SWOT Analysis Strengths	Weaknesses
Strengths	Weakhesses
Opportunities	Threats
Resources required to plan, prepare and launch the busine	SS

Areas of risk and difficulty				Contingen	cy plans	to address area	s of risk and difficulty
		•		5 (:		1	
Health, safety, legal ar	nd insurance req	uiremen	its	Professional standards to implement			
Budget overview							
Planning costs		Prepar	ation costs			Launch costs	
Profit and loss account							
Income (Total)	Quarter 1		Quarter 2		Quarte	er 3	Quarter 4
Expenditure (Total)	Quarter 1		Quarter 2		Quarte	er 3	Quarter 4

	Calculation formula	Year 1 projection
Gross profit		
Net profit		
Cash flow forecast		
Casii now iorecast		

Forecast	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
Cash in					
Cash out					

Information technology (IT) planning
How you will use your	
digital profile to	
positively promote the	
business?	
IT applications that will	
be used to support	
business planning and	
delivery.	
Risks and benefits of	
each application.	
How each application	
will be used to monitor,	
interpret and manage	
business data?	

5.	Explain current legislation and ethical practice that affects the use of technology
6.	Explain the principles of business financials including:
Financial	forecasting
Dlannadi	income/expenditure
Flaimeu	niconie, expendicure
Sales	
Torgota	
Targets	
7.	Describe accounting methods for recording financial performance.
Profit/Lo	
PTOTIC/ LO	
Balance s	sheet
1	

8.	Describe the current UK tax and insurance legislation.
Tax	
Insurance	
9.	Explain UK tax requirements, including:
-	
Income tax	x
Notes and	
National in	isurance
- 10	
Self-assess	sment
10.	How can IT systems be used to support record keeping, finance and accounting?
Pass/Refer	
Assessor	feedback

Lifestyle Management and Motivation for Personal Training (D/617/1187)

Consultation, Assessment and Programme Design for Personal Training (K/617/1189)

Planning and Delivering Personal Training Programmes (D/617/1190)

Nutrition for Physical Activity (M/617/1193)

Case study – Personal training client

You will need to produce a case study using the following guidance:

Step one - Selecting your client

To complete all the required elements of this assessment you must select an appropriate client for your case study. Your client must be:

- A real person
- The person who will be your client during your observed consultation and personal training session*
- Apparently healthy and have no medical conditions which would be considered to be out a personal trainer's scope of practice
- Able to take part in the planned session

*In the event of an unforeseen circumstance that means the actual client cannot participate in your summative observed session, another person can take their place; however the following criteria must be met.

The replacement client must be:

- Apparently healthy and have no medical conditions which would be considered to be out a personal trainer's scope of practice
- Able to take part in the planned session, or able to take part following reasonable adaptations

When using a replacement client you must make any planning adaptations prior to the summative observed session and be prepared to adapt the actual session as it progresses to ensure this is effective for the client taking part.

Step two – Food diary analysis

During the course, you will need to analyse your client's nutrition in relation to their goals using a food diary.

Preparation

To prepare for this part of the case study you will need to:

- Ascertain the client's goals regarding healthy eating or any fitness-related objectives (e.g. healthy eating, fat loss, muscle gain, preparing for an event – this may include pre-event nutrition, nutrition during the event and postevent nutrition)
- Provide the client with a seven-day food diary template to complete
- Explain to your client how to complete the food diary and ensure they complete it for seven days
- Obtain the completed food diary from your client, check that it has been completed in sufficient detail and ask additional clarification questions if required

Review and analysis

You will need to review your client's food diary and identify the following:

• Any eating or drinking behaviours that are detrimental to the client's health

• Any positive eating behaviours that the client should continue

You will need to analyse the levels and consumption of the following:

- Water/fluid
- Alcohol
- Caffeine
- Processed foods
- Macronutrients

Recommendations

You will need to work within your scope of practice to:

- Recommend the eating behaviours that the client should change to meet their goals
- Recommend to the client how to tailor their nutrition to meet their goals
- Identify any potential barriers to change that your client may face and suggest ways that you can help your client overcome these barriers
- Identify how training will affect your client's nutritional requirements. Include any recommendations related to the client's fitness goals

You must include a copy of the client's food diary and your analysis and recommendations within your portfolio.

Food diary, analysis and recommendations

Date:							
	e all foods and o						
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Breakfast							
Mid- morning							
Lunch							
Mid- afternoon							
Supper							
Other							

Food diary analysis and recommendations
Client's goals regarding healthy eating or any fitness related objectives (e.g. fat loss, muscle gain, preparing for an event).
Eating or drinking behaviours that are detrimental to the client's health.
Positive eating behaviours that the client should continue.
Hydration levels and water consumption.
Trydration levels and water consumption.
Caffeine consumption.
Alcohol consumption.
Alcohol consumption.
Processed food consumption.

Fruit and vegetable consumption.
Macronutrients analysis - Carbohydrate.
Macronutrients analysis - Protein.
Trideronathents analysis Trotein.
Macronutrients analysis - Fats.
What changes does the client need to implement their current nutrition to meet their goals and how will this be
monitored?
monitored? What potential barriers to change may your client face?
What potential barriers to change may your client face?
What potential barriers to change may your client face?
What potential barriers to change may your client face?
What potential barriers to change may your client face?
What potential barriers to change may your client face?
What potential barriers to change may your client face? What methods would you recommend to your client to overcome these barriers?
What potential barriers to change may your client face?
What potential barriers to change may your client face? What methods would you recommend to your client to overcome these barriers?
What potential barriers to change may your client face? What methods would you recommend to your client to overcome these barriers?
What potential barriers to change may your client face? What methods would you recommend to your client to overcome these barriers?
What potential barriers to change may your client face? What methods would you recommend to your client to overcome these barriers?

What products and IT (Apps/online tools) will you use to support and manage your client?
Nutritional review
Based on the information collected in the 'Food diary, analysis and recommendations' section above, one week later you will need to review your clients progress towards their nutritional goals. How has your client had progressed towards their goals and are there any adjustments to your recommendations?

Step three – Planning a periodised programme

During the course, you will need to collect relevant data (e.g. fitness assessments) and design a periodised personal training programme for your client. The periodised plan must:

- Be at least 8 weeks long
- Include details of FITT (frequency, intensity, time, type) for each weekly microcycle that demonstrates progression within the mesocycles and over the course of the planned programme
- Apply the principles of periodised programme design

Session plans

You must design three detailed session plans, one from each phase of training, to include:

- A range of CV, resistance and flexibility exercises suitable for the client
- Exercises specific to the client's stated goal(s) and suited to their ability and phase of the programme
- Environments and activities that reflect the client's identified preferences
- Appropriate warm-up and cool-down components relevant to the main session

Adaptations and contingencies

For one of the detailed sessions you will need to:

- Identify a range of alternative environments (a minimum of one outdoor and one indoor environment) that could be used. Ensure any alternative environments are suitable for your specific client
- Explain how the session and exercises would need to be adapted to accommodate each of the alternative environments
- Explain the benefits and disadvantages of each training location for you and your client

- Identify the possible hazards and risks of each environment
- Describe the health and safety requirements and identify ways to manage the identified risks
- Explain how the selected session/exercises/methods and techniques could be adapted to become a group personal training session
- Explain the benefits and challenges of group personal training and identify ways to maximise the benefits and minimise the challenges
- Describe ways to incorporate partner or group activities into the session

You must include a copy of the periodised plan and all associated evidence within your portfolio.

Step three – Planning a periodised programme

During the course, you will need to collect relevant data (e.g. fitness assessments) and design a periodised personal training programme for your client. The periodised plan must:

- Be at least 12 weeks long
- Include details of FITT (frequency, intensity, time, type) for each weekly microcycle that demonstrates progression within the mesocycles and over the course of the planned programme
- Apply the principles of periodised programme design

Session plans

You must design three detailed session plans, one from each phase of training, to include:

- A range of CV, resistance and flexibility exercises suitable for the client
- Exercises specific to the client's stated goal(s) and suited to their ability and phase of the programme
- Environments and activities that reflect the client's identified preferences
- Appropriate warm-up and cool-down components relevant to the main session

Adaptations and contingencies

For one of the detailed sessions you will need to:

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- Explain how the session and exercises would need to be adapted to accommodate each of the alternative environments
- Explain the benefits and disadvantages of each training location for you and your client
- Identify the possible hazards and risks of each environment
- Describe the health and safety requirements and identify ways to manage the identified risks
- Explain how the selected session/exercises/methods and techniques could be adapted to become a group personal training session
- Explain the benefits and challenges of group personal training and identify ways to maximise the benefits and minimise the challenges
- Describe ways to incorporate partner or group activities into the session

You must include a copy of the periodised plan and all associated evidence within your portfolio.

Note: To be considered competent, the learner must be professional and adhere to legal and organisational requirements at all times to ensure the safety of your clients. During your observations you must demonstrate these behaviours in order for all criteria to be signed off.

Client consultation

Name of client								
Date of birth				Gender				
Physical assessme	Physical assessment							
Height			Weight		BMI (cat	egory)		
Client barriers								
Client motivators								
Health history								
Lifestyle, occupati	on and ho	bbies						
Exercise preference	ces							

Short-term Medium-term Long-term How will goals be reviewed? Short-term	Client's overarching goals						
Short-term Medium-term Long-term How will goals be reviewed? Short-term Medium-term							
Short-term Medium-term Long-term How will goals be reviewed? Short-term Medium-term							
Short-term Medium-term Long-term How will goals be reviewed? Short-term Medium-term							
Medium-term Long-term How will goals be reviewed? Short-term Medium-term	SMART goals						
Medium-term Long-term How will goals be reviewed? Short-term Medium-term							
Long-term How will goals be reviewed? Short-term Medium-term	Short-term						
Long-term How will goals be reviewed? Short-term Medium-term							
How will goals be reviewed? Short-term Medium-term	Medium-term						
How will goals be reviewed? Short-term Medium-term							
How will goals be reviewed? Short-term Medium-term	Long torm						
Short-term Medium-term	-tong-term						
Medium-term	How will goals be rev	viewed?					
Medium-term							
	Short-term						
Long-term	Medium-term						
Long-term							
- Cong-term	Long-term						
Client assessment checklist	Client assessment c	hecklist					

			✓ / X			
1. Welcomed client and explained the purpose of assessments						
2. Explained the assessment procedures and gained consent						
3. Completed assessments as per requirements						
4. Results compared against norms						
5. Client informed of results and meaning						
Result (Pass/Refer)	Assessor Sign	Date				

Planning A Periodised Programme - 12 Week Overview

Month 1

	CV Method 1			
	Week 1	Week 2	Week 3	Week 4
F				
Т				
·				
Т				

	Resistance Method 1				
	Week 1	Week 2	Week 3	Week 4	
F					
1					
Т					
Т					

	Resistance Method 2				
	Week 1	Week 2	Week 3	Week 4	
F					
Т					
Т					

	Core Exercise 1			
	Week 1	Week 2	Week 3	Week 4
F				
1				
Т				
Т				

Month 2

	CV Method 2				
	Week 5	Week 6	Week 7	Week 8	
F					
Т					
Т					

	Resistance Method 3	3			
	Week 5	Week 6	Week 7	Week 8	
F					

	Resistance Method 4			
	Week 5	Week 6	Week 7	Week 8
F				
1				
Т				
Т				

	Core Exercise 2			
	Week 5	Week 6	Week 7	Week 8
F				
_				
Т				

Month 3

	CV Method 2			
	Week 9	Week 10	Week 11	Week 12
F				
Т				
Т				

	Resistance Method	d 3		
	Week 9	Week 10	Week 11	Week 12
F				
1				
Т				
Т				

	Resistance Method 4			
	Week 9	Week 10	Week 11	Week 12
F				
Т				
Т				

	Core Exercise 2			
	Week 9	Week 10	Week 11	Week 12
F				
1				
Т				
Т				

Session Plan/Programme Card 1 (Week 4)

During your summative assessment, you will demonstrate the following (all exercises should be selected from your programme card and none of the excises can be repeated from your continuous assessment).

Client name	Personal Trainer	
Duty first aider	Nearest telephone	
Location of first aid kit		
Safety checks		

Warm-Up CV			
Time	Intensity	RPE	Teaching Points
1-2 mins			
2-3 mins			
3-4 mins			
3			
4-5 mins			
Warm-Up Stretches	D /	/	=
Exercise Name	Reps/ Time Held	Dynamic/ Static	Teaching Points
	Tillie Held	2/14/14/2	
		0.00.00	

CV Training Approach 1			
Time	Intensity	RPE	Teaching Points
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
Resistance Method 1			
Training Approach/Exercises	Rest Time	Sets/Reps	Teaching Points
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
	ļ		
Resistance Method 2	D	C-1-/D	T. 11. 0.11.
Training Approach/Exercises	Rest Time	Sets/Reps	Teaching Points
	ļ		
	ļ		
	ļ		

Possible of country					
Functional exercise	D	C 1 /D	Total Company		
Exercise/Equipment	Rest Time	Sets/Reps	Teaching Points		
Core Exercise 1		1			
Exercise/Equipment	Rest Time	Sets/Reps	Teaching Points	5	
Cooldown CV					
Time	Intensity	R	PE	Teaching Points	
1-2 mins					
2-3 mins					
3-4 mins					
4-5 mins					
Cooldown Stretches					
Cooldown Stretches Exercise Name/Muscle	Reps/	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	
Exercise Name/Muscle	Reps/ Time Held	Development	al/maintenance	Teaching Points	

Session Plan/Summative Assessment – Programme Card 2 (Week 8)

Client name		Po	ersonal Trainer	
Duty first aider		N	earest telephone	
Location of first aid kit				
Safety checks				
Warm-Up CV				
Time	last our aitus	DDF	To a china Dainta	

Warm-Up CV			
Time	Intensity	RPE	Teaching Points
1-2 mins			
2-3 mins			
3-4 mins			
4-5 mins			
Warm-Up Stretches	<u> </u>		
Exercise Name	Reps/	Dynamic/	Teaching Points
	Time Held	Static	

CV Training Approach 2			
Time	Intensity	RPE	Teaching Points
Resistance Method 3			
Training Approach/Exercises	Rest Time	Sets/Reps	Teaching Points
Training Approach, Excreises	nest fille	Sets/ Reps	readining routes
Resistance Method 4			
Training Approach/Exercises	Rest Time	Sets/Reps	Teaching Points
	ı	ı	I and the second se

Functional exercise						
Exercise/Equipment		Rest Ti	me	Sets/Reps	Teaching P	Points
Core Exercise 2						
		Doct T	i rec o	Coto/I	Dona	Tooching Doints
Exercise/Equipment		Rest T	ime	Sets/I	keps	Teaching Points
Cooldown CV						
Time	In	tensity		RPE		Teaching Points
1-2 mins		<u> </u>				
-						
2-3 mins						
2-3 111113						
3-4 mins						
4-5 mins						
Cooldown Stretches						
Exercise Name/Muscle		Reps/	Deve	elopmental/m	aintenance	Teaching Points
Group	Tin	ne Held				
Стопр		ne mera				
İ.	I					

Pass/Refer

Assessor feedback	

Step four – Summative observed session – Personal training

During the course, your assessor will observe you instructing one of your planned sessions prepared for the case study. The session selected for the summative observation must include a range of exercises, including resistance, cardiovascular and flexibility.

The client who takes part in this session should be the person who the progressive programme was developed for*.

*In the event of an unforeseen circumstance that means the actual client cannot participate in your summative observed session, another person can take their place; however the following criteria must be met.

The replacement client must be:

- Apparently healthy and have no medical conditions which would be considered out of a personal trainer's scope of practice
- Able to take part in the planned session, or able to take part following reasonable adaptations

When using a replacement client you must make any planning adaptations prior to the summative observed session and be prepared to adapt the actual session as it progresses to ensure this is effective for the client taking part.

Summative observation checklist – Personal Training Session

Preparing and introducing the session							/ X	
1. Prepared equipment and resources as required for the session								
2. Welcomed the client to the session and indicated the location of the gym's emergency exits								
3. Ensured PARQ and verbal screening is completed								
4. Gave an overview of what the session will involve								
5. Explained the effort required to effectively execute the exercises								
Key: Competent mark a tick. Not competent mark an R (Two R's in	any h	orizo	ntal r	ow =	Refe	rral.		
Competent with a comment mark a bullet point								
Delivering the exercise session		se						5
		NU Stretches						CD stretches
	>	ret						etc
	אח כא) St	1	1	12	Core 1	CD CV	str
	\leq	\leq	CV 1	RM 1	RM 2	Col	СD	CD
Training Approach								
Training Approach								
6. Gave technically correct demonstrations and explanations								
7. Explained training approach to client								
8. Explained how training approach meets clients needs								
9. Adopted appropriate teaching positions								
10. Adapted exercises to suit client's needs (and recorded change to plan)								
11. Offered alternative exercises if necessary (and recorded change to plan)								
12. Reinforced teaching points and provided feedback								
13. Gained feedback from the client								
14. Monitored intensity								
15. Correct clients technique, using progression/regression as required								
17. Exercise conducted in a timely manner								
18. Provide motivation/encouragement								
Ending the session								
19. Gave constructive feedback to the client based on their								
performance								
20. Gained feedback from the client as to how well their goals were								
met and how effective the planned activities were								
21. Gained feedback from the client as to how effective the								
motivational and instructional styles were								
22. Checked that the environment and equipment was left in good								
order Result Assessor Sign			ם	ate				
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Assessor feedback	
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Example Scenario 1: Adapting the programme for non-gym environment

Due to unforeseen circumstances, your gym has closed, and you must adapt a clients exercise programme for a non-gym environment. In the box below explain how you will adapt your warmup, main workout and cool down of the programme (consider alternative training methods/techniques, equipment, etc).

Varm-up	
Nain workout	
Cooldown	
ootdown	
remule Connexio 2. Dien e cossion for small grown training	
kample Scenario 2: Plan a session for small group training	
sing the boxes below plan out a small group exercise programme, lasting 30-45 minutes.	
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Sing the boxes below plan out a small group exercise programme, lasting 30-45 minutes. Varm-up Main workout	

Worksheet: Self-evaluation following the summative assessment

1.	1. Based on your client performance, feedback and session outcome, how would you revise future sessions and programme accordingly?						
2.	Consider your communication ski three areas you need to work on	ills when working with your client. Outline three particular strengths and .					
Con	nmunication skills – Strengths						
Con	nmunication skills – Areas to wo	rk on					
3.	What feedback have you receive	d from your client regarding your communication skills?					
4.	 Give two examples of how you may need to adapt your own particular communication style for different types of client. 						
	ent type	Adaptations to communication style					
	nervous beginner who has ver been in a gym before.						
co ha	vanced exerciser and former unty runner who has recently d a year off from exercising for rsonal reasons.						

5.	On reflection, identify three specific actions or behaviours you demonstrated that enhanced or added value to the time spent with your client.
6.	On reflection, identify one thing you could have done differently to improve the client experience.
7.	What actions will you take to improve your personal practice as a result of completing this case study?
Pass/Re	:fer
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Educate Fitness Appeals and Complaints Procedure

Your Teaching and Learning Mentor will provide you with help and advice with regard to the requirements of your award. This may take the form of giving you assignments and/or activities to check your understanding. The training that you receive will be individually planned to suit your needs.

We hope that all feedback given to you will be constructive and clear and will encourage you to complete the work for your award as effectively as possible.

If you are not happy with any aspect of your programme we will do our best to help you deal with the issue. This may mean talking to your Teaching and Learning Mentor on your behalf to help overcome the problem.

Your Teaching and Learning Mentor will do their best to support you, however, we do appreciate that there may be times that issues arise that you would prefer not to discuss with your Teaching and Learning Mentor.

If for any reason you disagree with a decision made by your Teaching and Learning Mentor you have the right to appeal that decision. How to do this is written below.

What you can do if you don't agree with your Teaching and Learning Mentor's decision

If you feel that you have been unfairly treated or you do not agree with an assessment decision that has been made you should follow the procedure below:

- You should express your concerns directly to your Teaching and Learning Mentor, stating what the problem is so that the Teaching and Learning Mentor can explain their decision to you.
- If an agreement cannot be reached, you can arrange to discuss the issue with your Internal Verifier.
- If an agreement cannot be reached at this stage you should contact the Lead Internal Verifier in order to reach an agreement.
- If you decide you want to appeal the assessment decision you have the right to do so but your appeal must be emailed to appeals@educatefitness.co.uk. Your appeal must be received within 5 days of the assessment decision.

Physical Activity Readiness Questionnaire (PAR-Q)

Name:	Date of Birth:		
Address:			
Have you had any of the follow			
		Yes	No
Heart problems			
Joint problems Fainting spells			
Epilepsy			1
Pain in chest when exercising	Ţ		
5 1 11.	5		
Low blood pressure			V,
Are you on any medication?			
Diabetes			
Any breathing difficulties/ast	hma		J
Any other significant illness a	recent or serious operations		
If any of the above change in t	ny of the above questions, you should consult your doctor for the future, please inform your fitness instructor immediately essing your state of health before commencing you workout	v. The above question	naire has
	nme of physical activity including weight training and the use at I do not suffer form any condition which prevents my parti		_
	om any claims, demands and causes of action arising from money the conditions of use as state in this document.	y participation in this	exercise
I fully understand that should liability now or in the future.	I injure myself as a result of exercise participation that I here	eby release my traine	r from any
Signed:	Date:		
Name:			